# Center for International Environmental Law, Inc.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT JUNE 30, 2011 AND 2010

WATKINS | MEEGAN

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# WATKINS MEEGAN

#### Independent Auditors' Report

To the Board of Directors Center for International Environmental Law, Inc. Washington, DC

Watkins Meegen UC

We have audited the accompanying statements of financial position of Center for International Environmental Law, Inc. (CIEL), as of June 30, 2011 and 2010, and the related statements of activities and change in net assets and statements of cash flows for the years then ended. These financial statements are the responsibility of CIEL's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Center for International Environmental Law, Inc., at June 30, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

November 4, 2011 Bethesda, Maryland

# STATEMENTS OF FINANCIAL POSITION

#### **ASSETS**

<u>ASSE15</u>		
	June 30,	
	2011	2010
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 669,988	\$ 1,047,071
Foundation Pledges Receivable, Current	505,893	457,721
Foreign Government Grants and Fees Receivable	17,721	-
Other Grants and Fees Receivable	68,435	52,995
Other Receivables	5,152	641
Prepaid Expense and Other Assets	19,532	18,827
Total Current Assets	1,286,721	1,577,255
PROPERTY AND EQUIPMENT, Net	55,193	68,221
DEPOSIT	20,446	19,666
INVESTMENTS	11,757	9,351
	\$ 1,374,117	\$ 1,674,493
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES		
Accounts Payable	\$ 44,869	\$ 36,964
Accrued Payroll Expenses	31,863	57,822
Deferred Revenue	753	117,353
Deferred Lease Liability	116,493	106,369
Total Current Liabilities	193,978	318,508
NET ASSETS	0.40.004	204.040
Unrestricted Temporarily Restricted	249,261	361,346
Temporarily Restricted Total Net Assets	930,878	994,639
Total Net Assets	1,180,139	1,355,985
	\$ 1,374,117	\$ 1,674,493

# STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS

	Year Ended June 30, 2011		
		Temporarily	
	Unrestricted	Restricted	Total
REVENUE AND SUPPORT			
Foundation Grants and Fees	\$ 209,000	\$ 1,562,367	\$ 1,771,367
U.S. Government Grants and Fees	388	400	788
Foreign Government Grants and Fees	-	97,173	97,173
Other Grants and Fees	2,475	919,373	921,848
Contributions	53,308	223,921	277,229
Investment Income	7,301	184	7,485
Other Income	42,115	-	42,115
Net Assets Released from Restrictions:			
Satisfaction of Grant Restrictions	2,867,179	(2,867,179)	
Total Revenue and Support	3,181,766	(63,761)	3,118,005
EXPENSES			
Program Activities			
Climate Change	486,169	-	486,169
Chemicals	964,679	-	964,679
IPEN Secretariat	354,698	-	354,698
Biodiversity and Wildlife	29,404	-	29,404
Trade and Sustainable Development	105,207	-	105,207
International Financial Institutions	377,273	-	377,273
Human Rights	275,215	-	275,215
Law and Communities	162,322	-	162,322
Other Programs	112,212		112,212
Total Program Activities	2,867,179	-	2,867,179
Supporting Activities			
General and Administration	244,319	-	244,319
Fundraising	182,353		182,353
Total Supporting Activities	426,672		426,672
Total Expenses	3,293,851		3,293,851
CHANGE IN NET ASSETS	(112,085)	(63,761)	(175,846)
NET ASSETS, Beginning of Year	361,346	994,639	1,355,985
NET ASSETS, End of Year	\$ 249,261	\$ 930,878	\$ 1,180,139

# STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS

	Year Ended June 30, 2010		
		Temporarily	
	Unrestricted	Restricted	Total
REVENUE AND SUPPORT			•
Foundation Grants and Fees	\$ 19,000	\$ 1,264,565	\$ 1,283,565
U.S. Government Grants and Fees	-	200	200
Foreign Government Grants and Fees	-	41,503	41,503
Other Grants and Fees	1,088	543,412	544,500
Contributions	84,895	291,917	376,812
Investment Income	19,365	565	19,930
Other Income	16,298	-	16,298
Net Assets Released from Restrictions:			
Satisfaction of Grant Restrictions	2,441,589	(2,441,589)	
Total Revenue and Support	2,582,235	(299,427)	2,282,808
EXPENSES			
Program Activities			
Climate Change	543,222	-	543,222
Chemicals	649,656	-	649,656
IPEN Secretariat	246,822	-	246,822
Biodiversity and Wildlife	8,465	-	8,465
Trade and Sustainable Development	296,087	-	296,087
International Financial Institutions	296,879	-	296,879
Human Rights	127,885	-	127,885
Law and Communities	85,853	-	85,853
Other Programs	186,720		186,720
Total Program Activities	2,441,589	-	2,441,589
Supporting Activities			
General and Administration	142,471	-	142,471
Fundraising	244,524	-	244,524
Total Supporting Activities	386,995		386,995
Total Expenses	2,828,584		2,828,584
CHANGE IN NET ASSETS	(246,349)	(299,427)	(545,776)
NET ASSETS, Beginning of Year	607,695	1,294,066	1,901,761
NET ASSETS, End of Year	\$ 361,346	\$ 994,639	\$ 1,355,985

# STATEMENTS OF CASH FLOWS

	Year End	Year Ended June 30,		
	2011	2010		
CASH FLOWS FROM OPERATING ACTIVITIES Change in Net Assets Adjustments to Reconcile Change in Net Assets to Net	\$ (175,846)	\$ (545,776)		
Cash Used in Operating Activities:  Depreciation and Amortization  Unrealized Gain on Investments	17,062 (2,406)	19,271 (2,087)		
Deferred Lease Liability Change in:	10,124	15,648		
Foundation Pledges Receivable Foreign Government Grants and Fees Receivable Other Grants and Fees Receivable	(48,172) (17,721) (15,440)	(240,199) - (12,989)		
Other Receivables Prepaid Expenses and Other Assets	(4,511) (705)	3,160 2,828		
Deposits Accounts Payable Accrued Payroll Expenses	(780) 7,905 (25,959)	- (11,424) 3,435		
Deferred Revenue  Net Cash Used in Operating Activities	(116,600) (373,049)	49,232 (718,901)		
CASH USED IN INVESTING ACTIVITIES Purchases of Property and Equipment	(4,034)	(4,164)		
NET DECREASE IN CASH AND CASH EQUIVALENTS	(377,083)	(723,065)		
CASH AND CASH EQUIVALENTS, Beginning of Year	1,047,071	1,770,136		
CASH AND CASH EQUIVALENTS, End of Year	\$ 669,988	\$ 1,047,071		

#### NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2011 AND 2010

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

Center for International Environmental Law, Inc. (CIEL), was founded in 1989 to bring the energy and experience of the public interest environmental law movement in the United States to the critical task of strengthening and developing foreign and comparative environmental law, policy, and management throughout the world.

#### **Basis of Accounting**

The accompanying financial statements are prepared on the accrual basis of accounting, and, accordingly, revenue is recognized when earned and expenses are recognized when the obligation is incurred.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets of liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses and their functional allocation during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

For financial statement purposes, CIEL considers cash in bank and all highly liquid debt instruments with an original maturity of one year or less to be cash equivalents.

#### Foundation Pledges, Grants, and Other Accounts Receivable

Foundation pledges and grants that are expected to be collected within one year are reflected as current pledges receivable and are recorded at their net realizable values in the period in which CIEL is notified by the Foundation of its commitment to make a contribution. Management considers all pledges and grants receivable to be fully collectible.

CIEL records trade and other grant receivables net of an allowance for doubtful accounts when necessary. The allowance is determined based on a review of the estimated collectibility of the specific accounts, plus a general provision based on historical loss experience and existing economic conditions. Uncollectible amounts are charged-off against the allowance for doubtful accounts once management determines an account, or a portion thereof, to be worthless.

#### Property and Equipment

Furniture, equipment, and leasehold improvements are recorded at cost. Depreciation and amortization is computed using the straight-line method over three years for furniture and fixtures and computer equipment, and ten years for leasehold improvements. CIEL capitalizes acquisitions greater than \$500 with estimated useful lives of greater than one year.

#### NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2011 AND 2010

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Investments

Investments consist of marketable securities and are recorded at fair value in accordance with the FASB Accounting Standard Codes (FASC) topic on *Fair Value Measurements and Disclosures*, as determined by quoted market prices in active markets for identical assets using level 1 inputs. Unrealized gains and losses are included in change in net assets on the accompanying statements of activities and change in net assets. Investment income includes interest and dividends and realized and unrealized appreciation and depreciation on investments. Donated investments are recorded at fair value on the date of receipt and recorded as contributions on the statements of activities and change in net assets.

#### **Net Assets**

In accordance with generally accepted accounting principles, net assets are classified into two categories: unrestricted and temporarily restricted. Unrestricted net assets are available for the general operations of CIEL, whereas temporarily restricted net assets arise from contributions, foundation and government grants of cash, or pledges which are subject to donor-imposed stipulations as to their use for specific programs conducted by CIEL.

#### **Grants**

Grants are recorded as unrestricted or temporarily restricted support depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in temporarily restricted net assets and then reclassified to unrestricted net assets when the restriction is satisfied.

Certain contracts received under cost reimbursement arrangements are recorded as unrestricted revenue in the period the expenses are incurred.

#### Allocation of Expenses

Salaries and related costs and indirect costs are allocated between program, fundraising, and management and general classifications based upon the amount of effort within each activity.

The costs of providing the various programs and other activities have been summarized on a functional basis on the statements of activities and change in net assets. Accordingly, certain costs have been allocated among programs and supporting services benefited. During the years ended June 30, 2011 and 2010, indirect costs of \$780,190 and \$774,910, respectively, were recovered under the provisions of various restricted grants.

#### **Income Taxes**

CIEL is an organization described in Section 501(c)(3) of the Internal Revenue Code and has been classified as a charity under Section 509(a)(1). Revenue received by CIEL which is unrelated to its mission is considered to be unrelated business income. No unrelated business income was received during the years ended June 30, 2011 and 2010, and, accordingly, no income taxes are included in the accompanying financial statements. For tax years prior to 2007, CIEL is no longer subject to examination by the IRS and the tax jurisdiction of the District of Columbia.

#### **NOTES TO FINANCIAL STATEMENTS**

#### JUNE 30, 2011 AND 2010

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Subsequent Events

CIEL has evaluated events and transactions for potential recognition or disclosure through November 4, 2011, the date the financial statements were available to be issued. CIEL has determined no transactions are required to be recognized or disclosed in the financial statements.

#### NOTE 2 - PROPERTY AND EQUIPMENT

Property and equipment includes:

	June 30,			
		2011		2010
Furniture and Computer Equipment	\$	82,199	\$	85,766
Leasehold Improvements		58,920		58,920
		141,119		144,686
Accumulated Depreciation and Amortization		(85,926)		(76,465)
	\$	55,193	\$	68,221

#### NOTE 3 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets were available for the following programs at:

	 June 30,			
	2011		2010	
Climate Change	\$ 219,264	\$	223,417	
Chemicals	292,945		273,697	
Biodiversity and Wildlife	-		29,082	
Trade and Sustainable Development	-		18,753	
International Financial Institutions	49,018		223,601	
Human Rights	276,515		70,460	
Law and Communities	82,737		129,129	
Emerging Opportunities Fund	2,009		20,000	
General and Administrative	8,390	_	6,500	
	\$ 930,878	\$	994,639	

#### NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2011 AND 2010

#### NOTE 3 – TEMPORARILY RESTRICTED NET ASSETS (Continued)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose. Purpose restrictions accomplished are as follows during the years ended:

	June 30,			
	2011		2010	
Climate Change	Φ	400 400	Φ	E40 000
Climate Change	\$	486,169	\$	543,222
Chemicals		964,679		649,656
IPEN Secretariat		354,698		246,822
Biodiversity and Wildlife		29,404		8,465
Trade and Sustainable Development		105,207		296,087
International Financial Institutions		377,273		296,879
Human Rights		275,215		127,885
Law and Communities		162,322		85,853
Other Programs		41,457		149,205
General and Administrative		70,755		37,515
	\$	2,867,179	\$	2,441,589

#### NOTE 4 - OFFICE SPACE

In January of 2008, CIEL entered into a lease for office space in Washington, D.C., which expires July 2017. Base monthly rental payments are \$19,543 for the first year, and increase approximately 2.5 percent per year. As an incentive, the landlord abated the first two months of rent expense. The effects of the abated rent and scheduled rent increases are being recognized by CIEL on a straight-line basis over the life of the lease. The unrecognized portion of the abated rent and the rent increases are reflected as deferred rent expense (a liability) on the accompanying financial statements. CIEL reimburses the landlord for its share of operating costs and real estate taxes in excess of a base amount. Future minimum lease payments are as follows:

Year Ending June 30,		
2012	\$	253,650
2013		266,620
2014		273,258
2015		280,077
2016		287,076
Thereafter		319,338
	·	_
	\$	1,680,019

CIEL also leases office space under separate month-to-month lease agreements in Geneva, Switzerland, and Berkeley, California.

The total cost of office space for the years ended June 30, 2011 and 2010, was \$291,797 and \$289,823, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2011 AND 2010

#### NOTE 4 – OFFICE SPACE (Continued)

During 2011, CIEL entered into or continued existing lease agreements with multiple unaffiliated organizations to sublease space on a month-to-month basis. As of June 30, 2011, three of CIEL's tenants remained, one of which terminated its agreement in July 2011. CIEL entered into a fourth sublease agreement with a new tenant covering the one-year period ending June 30, 2012. Total sublease revenue received for the years ended June 30, 2011 and 2010, was \$40,677 and \$15,732, respectively, which is included in other income on the statements of activities and change in net assets.

#### NOTE 5 - RETIREMENT PLAN

CIEL sponsors a money purchase, defined contribution retirement plan. All employees who have attained the age of 18 are eligible to participate after completing six months of service. The plan year is July 1 to June 30, and the required annual employer contribution is 5 percent of the total compensation paid to eligible employees. The contribution is allocated between eligible employees on the basis of their compensation. CIEL's pension contribution for the years ended June 30, 2011 and 2010, was \$66,266 and \$63,606, respectively.

#### NOTE 6 - CONTRIBUTED SERVICES

CIEL's primary form of contributed services is from legal interns. Where a measure of such services is estimable, CIEL has calculated such donated services as an item of both revenue and expense. For the years ended June 30, 2011 and 2010, CIEL received \$206,987 and \$183,456, respectively, in donated services which were included in contributions revenue and program and supporting services on the accompanying statements of activities and change in net assets.

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