CENTER FOR INTERNATIONAL ENVIRONMENTAL LAW, INC. FINANCIAL STATEMENTS June 30, 2004 and 2003

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#### Independent Auditors' Report

Board of Directors Center For International Environmental Law, Inc. Washington, DC

We have audited the accompanying statements of financial position of the Center For International Environmental Law, Inc. (CIEL) as of June 30, 2004 and 2003 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of CIEL's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Center For International Environmental Law, Inc. as of June 30, 2004 and 2003 and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Alexandria, VA August 24, 2004

HALT, BUZAS & POWELL, LTD

# STATEMENTS OF FINANCIAL POSITION

For the years ended June 30,

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| ASSETS  | 2004  | 2002  |
|---|---|---|
| Current assets:   | <u>2004</u>   | <u>2003</u>   |
| Cash and cash equivalents<br>Foundation pledges receivable<br>U.S. government grants and fees receivable<br>International government grants and contracts receivable<br>Other grants and receivables<br>Other receivables<br>Prepaid expenses | \$ 531,609<br>885,000<br>106,081<br>305,000<br>28,569<br>33,867<br>32,973 | \$ 1,294,244<br>700,000<br>84,030<br>183,540<br>18,568<br>8,782<br>48,109 |
| Total current assets  | 1,923,099   | 2,337,273   |
| Foundation pledges receivable<br>Furniture and equipment, net of accumulated depreciation<br>Investments  | -<br>17,996<br>855  | 350,000<br>24,611   |
| Total assets  | <u>\$ 1,941,950</u>   | <u>\$ 2,711,884</u>   |
| LIABILITIES AND NET ASS   | SETS  |   |
| Current liabilities:  |   |   |
| Accounts payable<br>Accrued payroll expenses<br>Deferred grant revenue  | \$ 14,249<br>39,535<br><u>13,167</u>                                      | \$ 37,013<br>51,170<br><u>43,071</u>                                      |
| Total current liabilities   | 66,951  | 131,254   |
| Net assets:   |   |   |
| Unrestricted<br>Temporarily restricted  | 497,537<br><u>1,377,462</u>   | 731,650<br><u>1,848,980</u>   |
| Total net assets  | 1,874,999   | 2,580,630   |
| Total liabilities and net assets  | <u>\$    1,941,950</u>  | <u>\$ 2,711,884</u>   |

# STATEMENT OF ACTIVITY

For the year ended June 30, 2004

| Revenues:  | Unrestricted      | Temporarily<br><u>Restricted</u>    | 2004<br><u>Total</u>          |
|--|-------------------|-------------------------------------|-------------------------------|
| Foundation grants and fees<br>U.S. government grants and fees<br>International governments grants and fees | \$ 175,000<br>-   | \$ 589,500 \$<br>328,082<br>452,439 | 764,500<br>328,082<br>452,439 |
| Other grants and fees  | 14,496            | -                                   | 253,941                       |
| Contributions  | 117,758           | · · · · · ·                         | 373,989                       |
| Investment income  | 12,030            | -                                   | 11,957                        |
| Other income   | 28,715            | 8,620                               | 37,335                        |
| Net assets released from restrictions:   |                   |                                     |                               |
| Satisfaction of grant restrictions   | 2,345,762         | (2,345,762)                         |                               |
| Total revenues   | 2,693,761         | (471,518)                           | 2,222,243                     |
| Expenses:  |                   |                                     |                               |
| Program services:  |                   |                                     |                               |
| Climate Change   | 319,683           | -                                   | 319,683                       |
| Human Rights   | 112,679           | -                                   | 112,679                       |
| Biodiversity and Wildlife  | 19,585            |                                     | 19,585                        |
| Law and Communities  | 484,368           |                                     | 484,368                       |
| Trade and Sustainable Development  | 706,913           |                                     | 706,913                       |
| International Financial Institutions   | 114,932           |                                     | 114,932                       |
| Other Programs   | 669,915           |                                     | 669,915                       |
| Total program services   | 2,428,075         |                                     | 2,428,075                     |
| Support services:  |                   |                                     |                               |
| General and administrative   | 373,983           | -                                   | 373,983                       |
| Fundraising  | 125,816           |                                     | 125,816                       |
| Total support services   | 499,799           |                                     | 499,799                       |
| Total expenses   | 2,927,874         |                                     | 2,927,874                     |
| Net decrease in net assets   | (234,113          | ) (471,518)                         | (705,631)                     |
| Net assets, beginning of year  | 731,650           | 1,848,980                           | 2,580,630                     |
| Net assets, end of year  | <u>\$ 497,537</u> | <u>\$ 1,377,462</u> <u>\$</u>       | 1,874,999                     |

See notes to financial statements.

# STATEMENT OF ACTIVITY

For the year ended June 30, 2003

| Revenues:  | Unrestricted |                           |           | Temporarily<br><u>Restricted</u> |           | 2003<br><u>Total</u>            |
|--|--------------|---------------------------|-----------|----------------------------------|-----------|---------------------------------|
| Foundation grants and fees<br>U.S. government grants and fees<br>International governments grants and fees | \$           | 153,000<br>-<br>76        |           | 1,587,836<br>460,497<br>520,409  | \$        | 1,740,836<br>460,497<br>520,485 |
| Other grants and fees<br>Investment income<br>Contributions  |              | 3,886<br>21,684<br>36,698 |           | 109,696                          |           | 113,582<br>21,684<br>102,636    |
| Other income<br>Net assets released from restrictions:<br>Satisfaction of grant restrictions               |              | 26,020<br>2,700,888       |           | 14,565<br>(2,700,888)            |           | 40,585                          |
| Total revenues   |              | 2,942,252                 |           | 58,053                           | _         | 3,000,305                       |
| Expenses:<br>Program services:   |              |                           |           |                                  |           |                                 |
| Climate Change<br>Human Rights   |              | 277,554<br>58,419         |           | -                                |           | 277,554<br>58,419               |
| Law and Technology   |              | 16,185                    |           | -                                |           | 16,185                          |
| Biodiversity and Wildlife<br>Law and Communities   |              | 84,273<br>479,976         |           | -                                |           | 84,273<br>479,976               |
| Trade and Sustainable Development  |              | 793,793                   |           | -                                |           | 793,793                         |
| International Financial Institutions<br>Other Programs   |              | 148,187<br>863,485        |           | -                                |           | 148,187<br>863,485              |
| Total program services   |              | 2,721,872                 |           |                                  |           | 2,721,872                       |
| Support services:<br>General and administrative<br>Fundraising   |              | 167,518<br>106,169        |           | -                                |           | 167,518<br>106,169              |
| Total support services   |              | 273,687                   |           |                                  |           | 273,687                         |
| Total expenses   |              | 2,995,559                 |           |                                  |           | 2,995,559                       |
| Net increase (decrease) in net assets  |              | (53,307)                  |           | 58,053                           |           | 4,746                           |
| Net assets, beginning of year  |              | 784,957                   |           | 1,790,927                        |           | 2,575,884                       |
| Net assets, end of year  | <u>\$</u>    | 731,650                   | <u>\$</u> | 1,848,980                        | <u>\$</u> | 2,580,630                       |

See notes to financial statements.

# STATEMENTS OF CASH FLOWS

## For the years ended June 30,

| Cash flows from operating activities:  | <u>2004</u>  | <u>2003</u>   |
|--|--|---|
| Net (decrease) increase in net assets  | <u>\$ (705,631)</u>  | <u>\$ 4,746</u>   |
| Adjustments to reconcile net (decrease) increase in net assets<br>to net cash (used in) provided by operating activities:  |  |   |
| Depreciation<br>Donated investments<br>Unrealized loss on investments  | 18,624<br>(928)<br>73  | 23,214  |
| Decrease (increase) in assets:<br>Foundation pledges receivable<br>U.S. government grants and fees receivable<br>International government grants and contract receivable<br>Other grants and fees receivable<br>Other receivables<br>Prepaid expenses and other assets | 165,000<br>(22,051)<br>(121,460)<br>(10,001)<br>(25,085)<br>15,136 | 113,212<br>(2,799)<br>35,936<br>24,002<br>(2,922)<br>(16,801) |
| Increase (decrease) in liabilities<br>Accounts payable and accrued expenses<br>Accrued payroll expenses<br>Deferred grant revenue  | (22,764)<br>(11,635)<br>(29,904)                                   | (2,614)<br>4,424<br><u>40,264</u>                             |
| Total adjustments  | (44,995)   | 215,916   |
| Net cash (used in) provided by operating activities  | (750,626)  | 220,662   |
| Cash flows from investing activities:<br>Purchase of property and equipment  | (12,009)   | (14,275)  |
| Net cash used in investing activities  | (12,009)   | (14,275)  |
| Net (decrease) increase in cash  | (762,635)  | 206,387   |
| Cash, beginning of year  | 1,294,244  | 1,087,857   |
| Cash, end of year  | <u>\$ 531,609</u>  | <u>\$ 1,294,244</u>   |

## June 30, 2004 and 2003

#### 1. Organization

Center For International Environmental Law, Inc. (CIEL) was founded in 1989 to bring the energy and experience of the public interest environmental law movement in the United States to the critical task of strengthening and developing international and comparative environmental law, policy, and management throughout the world.

### 2. Summary of significant accounting policies

#### Basis of accounting

CIEL prepares its financial statements on the accrual basis of accounting in accordance with generally accepted accounting principles. Consequently, revenue is recognized when earned and expenses are recognized when the obligation is incurred.

### Cash and cash equivalents

All highly liquid investments purchased with a maturity of less than six months are considered cash equivalents.

## Depreciation

All furniture and equipment are recorded at cost and are depreciated over their estimated useful lives, which is three years, using the straight-line method.

### June 30, 2004 and 2003

#### Net Assets

In accordance with generally accepted accounting principles, net assets are classified into two categories; unrestricted and temporarily restricted. Unrestricted net assets are available for the general operations of CIEL, whereas temporarily restricted net assets arise from contributions, foundation and government grants of cash, or pledges to give cash in the future which are subject to donor-imposed stipulations as to their use for specific programs conducted by CIEL.

#### <u>Grants</u>

Grants are recorded as unrestricted or temporarily restricted support depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in temporarily restricted net assets and then reclassified to unrestricted net assets when the restriction is satisfied. Grants received under cost reimbursement arrangements are recorded as unrestricted revenue.

#### Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. During the years ended June 30, 2004 and 2003, indirect costs of \$510,142 and \$630,586 were recovered under the provisions of various restricted grants.

#### Use of estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses and their functional allocation during the reporting period. Actual results could differ from those estimates.

## June 30, 2004 and 2003

Taxes

CIEL is exempt from federal and local income taxes under Section 501(c)(3) of the Internal Revenue Code on any net income derived from activities related to its expempt purpose. CIEL is taxed on net income from unrelated business activities. There was no income derived from unrelated business income during the years ended June 30, 2004 and 2003.

#### 3. Foundation pledges

Foundation pledges receivable at June 30, 2004 and 2003 include amounts due in:

|  |           | 2004    | 2003                         |
|--|-----------|---------|------------------------------|
| Less than one year<br>One to three years | \$        | 885,000 | \$ 700,000<br><u>350,000</u> |
| Total                                    | <u>\$</u> | 885,000 | <u>\$ 1,050,000</u>          |

No allowance for uncollectible pledges has been established since management of CIEL believes all pledges are fully collectible. Pledges due in one or more years have not been discounted because the amount of the discount would be immaterial, as management expects to collect these pledges within two years.

### 4. Accrued Vacation

At June 30, 2004 and 2003, \$19,100 and \$22,552, respectively, was included in accrued payroll expenses as a provision for accrued vacations.

### June 30, 2004 and 2003

## 5. Temporarily Restricted Net Assets

At June 30, 2004 and 2003, temporarily restricted net assets were available for the following programs:

|                                      | 2004                | 2003                |
|--------------------------------------|---------------------|---------------------|
| General & Administrative             | \$ 1,372            | \$ 3,800            |
| Climate Change                       | 2,500               | 302,055             |
| Human Rights                         | 65,887              | 94,569              |
| Law and Communities                  | 92,955              | 262,978             |
| Trade and Sustainable Development    | 735,824             | 829,169             |
| International Financial Institutions | 69,435              | 203,773             |
| Other Programs                       | 409,489             | 152,636             |
| Total                                | <u>\$ 1,377,462</u> | <u>\$ 1,848,980</u> |

## 6. Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose. Purpose restrictions accomplished during the years ended June 30, 2004 and 2003 are as follows:

|                                      | 2004                | 2003                |
|--------------------------------------|---------------------|---------------------|
| General & Administrative             | \$ 102,802          | \$ 19,385           |
| Climate Change                       | 308,790             | 277,554             |
| Human Rights                         | 112,678             | 58,419              |
| Law & Technology                     | -                   | 16,185              |
| Biodiversity and Wildlife            | 12,414              | 53,376              |
| Law and Communities                  | 484,368             | 479,976             |
| Trade and Sustainable Development    | 614,814             | 793,793             |
| International Financial Institutions | 114,933             | 148,187             |
| Other Programs                       | 594,963             | 854,013             |
| Total                                | <u>\$ 2,345,762</u> | <u>\$ 2,700,888</u> |

### June 30, 2004 and 2003

7. Concentration of Credit Risk

CIEL's cash is deposited in five financial institutions. Cash accounts at banks are insured by the FDIC for up to \$100,000. Amounts in excess of insured limits were approximately \$124,278 and \$200,732 at June 30, 2004 and 2003, respectively.

#### 8. Obligations and commitments

CIEL leases office space in Washington, DC, that expires on May 31, 2007. As of June 30, 2004, minimum future lease payments are as follows:

| 2005<br>2006<br>2007 |           | 224,911<br>233,907<br>222,251 |
|----------------------|-----------|-------------------------------|
| Total payments       | <u>\$</u> | 681,069                       |

CIEL also leases office space in Geneva, Switzerland under a monthly agreement.

The total cost of office space for the years ended June 30, 2004 and 2003 was \$224,955 and \$218,073 respectively.

### 9. Retirement Plan

CIEL sponsors a money purchase, defined contribution retirement plan. All employees who have attained the age of 18 are eligible to participate after completing 6 months of service. The plan year is January 1 to December 31, and the required annual employer contribution is 5% of the total compensation paid to eligible employees. The contribution is allocated between eligible employees on the basis of their compensation. CIEL's pension contribution for the years ended June 30, 2004 and 2003 was \$56,781 and \$57,691 respectively.

## June 30, 2004 and 2003

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## 10. Property and equipment

The following is a summary of property and equipment held as of December 31:

|                            |           | 2004      |           | 2003      |
|----------------------------|-----------|-----------|-----------|-----------|
| Furniture and equipment    | \$        | 150,025   | \$        | 155,192   |
| Accumulated depreciation   |           | (132,029) |           | (130,581) |
| Net property and equipment | <u>\$</u> | 17,996    | <u>\$</u> | 24,611    |

Depreciation and amortization expense of property and equipment for the years ended June 30, 2004 and 2003 was \$18,624 and \$23,214, respectively.